

# Ilkka-Yhtymä Oyj's Interim Report for Q3/2010

#### **JANUARY-SEPTEMBER 2010**

- Net sales: EUR 33.9 million (EUR 36.0 million), down 5.8%
- Operating profit: EUR 9.8 million (EUR 7.0 million), up 40.8%
- Operating profit excluding Alma Media Corporation and the other associated companies amounted to EUR 5.0 million (EUR 5.8 million), a drop of 13.4%
- Operating profit from the publishing business increased by EUR 0.7 million while that of the printing business decreased by EUR 1.4 million
- Operating profit totalled 28.9% of net sales; 14.8% excluding Alma Media and other associated companies (16.1%)
- Pre-tax profits: EUR 10.0 million (EUR 10.0 million), up 0.2%
- Earnings per share: EUR 0.34 (EUR 0.43)

#### **JULY-SEPTEMBER 2010**

- Net sales: EUR 11.0 million (EUR 11.4 million), down 3.7%
- External net sales from publishing increased by EUR 0.6 million (6.1%) and external net sales from printing decreased by EUR 1.0 million (-49.7%)
- Operating profit: EUR 3.8 million (EUR 2.8 million), up 37.2%
- Operating profit excluding Alma Media Corporation and the other associated companies amounted to EUR 1.9 million (EUR 1.6 million), a drop of 14.4%
- Operating profit from the publishing business increased by EUR 0.6 million while that of the printing business decreased by EUR 0.4 million
- Operating profit totalled 34.8% of net sales; 17.1% excluding Alma Media and other associated companies (14.4%)
- Pre-tax profits: EUR 3.8 million (EUR 2.9 million), up 30.6%
- Earnings per share: EUR 0.13 (EUR 0.13)

#### **NET SALES AND PROFIT PERFORMANCE**

The Group's consolidated net sales for January-September showed a 5.8% decline. Net sales came to EUR 33.9 million (EUR 36.0 million in the corresponding period in the previous year). External net sales from the publishing business grew by 3.4%. Advertising revenues grew by 6.0%, and circulation revenues grew by 0.5%. External net sales from the printing business fell by 45.5%, partly due to the termination of HSS Media Oy's printing contract on 31 December 2009 and the fall in printing prices. Circulation income accounted for 42% of consolidated net sales, while advertising income and printing income represented 46% and 11%, respectively.

For Q3, net sales fell by 3.7% and totalled EUR 11.0 million (EUR 11.4 million). External net sales from the publishing business grew by 6.1%. Advertising revenues grew by 12.0%, and

circulation revenues grew by 0.6%. External net sales from the printing business fell by 49.7%. Circulation income accounted for 44% of consolidated net sales in July-September, while advertising income and printing income represented 46% and 9%, respectively.

Other operating income in January-September totalled EUR 0.3 million (EUR 0.3 million) and in July-September EUR 0.1 million (EUR 0.1 million).

Operating expenses for January-September amounted to EUR 29.2 million (EUR 30.5 million), down by 4.1% year on year. For July-September, operating expenses amounted to EUR 9.2 million (EUR 9.8 million), down 6.6%. Expenses from materials and services decreased due to the decline in printing volumes and the falling prices of printing materials. As a result of codetermination negotiations conducted in Ilkka-Yhtymä Group in March 2009, arrangements concerning holiday pay were negotiated with the staff. This resulted in cost savings of EUR 0.9 million in personnel costs for January-September 2009. With respect to Q1/2010, the arrangement reduced personnel costs by approximately EUR 0.1 million.

The share of the associated companies' result for January-September was EUR 4.8 million (EUR 1.2 million). Consolidated operating profit amounted to EUR 9.8 million (EUR 7.0 million), up by 40.8 per cent year-on-year. The Group's operating margin was 28.9 per cent (19.4%). Operating profit excluding Alma Media Corporation and the other associated companies amounted to EUR 5.0 million (EUR 5.8 million), representing 14.8% (16.1%) of net sales. Operating profit from publishing grew by EUR 0.7 million. Operating profit from printing decreased by EUR 1.4 million, due to a reduction in volumes and the transfer of advertisement production to the publishing segment, as well as the costs for closing down the operations of the Vaasa printing unit during Q1.

For July-September, the share of the associated companies' result was EUR 1.9 million (EUR 1.1 million). Consolidated operating profit amounted to EUR 3.8 million (EUR 2.8 million). Operating profit increased 37.2 per cent from the corresponding period. The Group's operating margin was 34.8 per cent (24.4%) in July-September. Operating profit excluding Alma Media Corporation and the other associated companies amounted to EUR 1.9 million (EUR 1.6 million), representing 17.1% (14.4%) of net sales. For the third quarter, operating profit from publishing grew by EUR 0.6 million. Operating profit from printing decreased by EUR 0.4 million.

Net financial income for January-September amounted to EUR 0.2 million (EUR 3.0 million), with financial assets at fair value through profit or loss accounting for EUR 0.2 million (EUR 0.8 million). Financial income for Q1/2009 includes EUR 2.3 million in dividend income from Alma Media Corporation. On 10 August 2009, Ilkka-Yhtymä's holding in Alma Media Corporation increased and the latter became the former's associated company, as a result of which the dividends received (EUR 6.1 million for Q1/2010) have been eliminated in the Consolidated Income Statement (IFRS). For July-September, net financial income amounted to EUR 0.03 million (EUR 0.2 million), with financial assets at fair value through profit or loss accounting for EUR 0.2 million (EUR 0.4 million).

Pre-tax profits for January-September totalled EUR 10.0 million (EUR 10.0 million). Direct taxes amounted to EUR 1.2 million (EUR 1.6 million), and the Group's net profit for the period totalled EUR 8.8 million (EUR 8.4 million). The Group's net profit for the third quarter totalled EUR 3.3 million (EUR 2.5 million).

#### **BALANCE SHEET AND FINANCING**

The consolidated balance sheet total came to EUR 147.5 million (EUR 151.0 million), with EUR 100.3 million (EUR 97.2 million) of equity. Following a share purchase on 10 August 2009, Ilkka-Yhtymä's holding in Alma Media changed, resulting in the latter becoming an associated company. Following this the valuation loss (EUR 31.5 million) on available-for-sale shares assigned in the fair value reserve under shareholders' equity was transferred to shares in associated companies, not recognised through profit or loss. Thereafter, shares in associated companies were reported at cost and shareholders' equity was increased by the amount transferred. On the reporting date of 30 September 2010, the balance sheet value of the holding in the associated company, Alma Media Corporation, was EUR 107.7 million and the market value of the shares was EUR 104.8 million. According to the management's estimate, write-down in this holding is unnecessary. In order to repay the temporary debt financing used for the purchase of shares in Alma Media Corporation and to strengthen the Company's capital structure, Ilkka-Yhtymä Oyj executed a share issue in September 2009 which raised approximately EUR 38.4 million, excluding the expenses entailed by the issue.

Interest-bearing liabilities at the end of the period totalled EUR 35.5 million (EUR 40.0 million). Equity ratio was at 70.0 per cent (66.2%) and shareholders' equity per share stood at EUR 3.91 (EUR 3.79). The decrease in financial assets for the period totalled EUR 0.9 million (increase EUR 6.2 million), with liquid assets at the end of the period totalling EUR 5.8 million (EUR 8.5 million).

Cash flow from operations for the period came to EUR 5.6 million (EUR 11.3 million). Cash flow from investments totalled EUR 4.7 million (EUR -34.3 million).

#### **SHARE PERFORMANCE**

The series-I shares of Ilkka-Yhtymä Oyj were listed on the Helsinki Stock Exchange in 1981 and have remained listed ever since. The series-II shares have been listed since their issue in 1988, and on 10 June 2002 they were listed on the Main List of the Helsinki Stock Exchange. At present, the series-II shares of Ilkka-Yhtymä Oyj are listed on the NASDAQ OMX Helsinki List, in the Consumer Discretionary sector, the company's market value being classified as Mid Cap. The series-I shares are listed on the Pre List.

In January- September, 34,304 series-I shares of Ilkka-Yhtymä Oyj were traded, accounting for 0.8 per cent of the total number of series-I shares. The total value of the shares exchanged was EUR 0.3 million. In total, 3,805,465 series-II shares were traded, corresponding to 17.8 per cent of the total number of series II shares. The total value of the shares traded was EUR 25.3 million. The lowest price at which series-I shares of Ilkka-Yhtymä Oyj were traded during the period under review was EUR 7.50, and the highest per-share price was EUR 10.21. The lowest price at which series-II shares were traded was EUR 6.05 and the highest EUR 7.38. The market value of the share capital at the closing rate for the reporting period was EUR 175.0 million.

#### **PERSONNEL**

The Group had an average of 347 (371) employees during the period.

Ilkka-Yhtymä Group's publishing company I-Mediat Oy held cooperation negotiations mainly concerning I-Mediat Oy's technical production and information management personnel working in the editorial offices of provincial papers. These negotiations began on 17 May 2010 and ended on 7 June 2010.

The subject of the negotiations were the changes taking place in the editorial process related to newspapers and the increase in internal and external cooperation. As a result of these negotiations, staff numbers will be reduced by eight. These personnel effects are estimated to materialise in full during 2011.

#### **RISKS AND RISK MANAGEMENT**

Ilkka-Yhtymä's most significant short-term risks are related to the development of media advertising and circulation and printing volumes, which affect the industry in general. Other business risks are discussed in more detail in the 2009 Annual Report.

The Group has EUR 35.5 million in interest-bearing loans, EUR 33.2 million of which are long-term. The interest rate risk is controlled by taking out both fixed-rate and variable-rate loans. On 30 September 2010, the interest on 23% of these loans was fixed-rate and on 77% variable-rate. The loans' maturity

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ranges from three to five years. On the reporting date of 30 September 2010, the impact of the variable-rate liabilities on profit before taxes would have amounted to EUR -/+ 0.3 million had the interest level increased or decreased by a percentage point.

# ILKKA-YHTYMÄ VENTURES INTO NATIONAL CLASSIFIED ADVERTISEMENTS BUSINESS

In March 2010, Ilkka-Yhtymä announced that Arena Partners Oy, an associated company in which Ilkka-Yhtymä Oyj has a 38% stake, will begin comprehensive cooperation with Alma Media Corporation in the national classified advertising business. On 26 August 2010, Arena Partners and Alma Media closed the deals related to the cooperation arrangement approved by the Finnish Competition Authority (FCA) on 14 July 2010. The FCA's decision contained no conditions.

Arena Partners purchased a 35% share of Alma Mediapartners Oy which is Alma Media's home sales, vehicle and consumer advertising marketplace company. On the same occasion, Alma Media purchased a 35% share of Arena Interactive, Arena Partners' subsidiary specialising in the development of mobile solutions. These share purchases were conducted on 1 September 2010. The arrangement does not have any personnel implications in the target companies.

The cooperation between Arena Partners Oy and Alma Media-partners Oy is a strategic element in the customer-oriented development of Ilkka-Yhtymä's online and mobile services. The goal of this cooperation involving ownership is to improve the service offering provided for regional customers of Ilkka-Yhtymä's provincial newspapers (Ilkka and Pohjalainen) and to venture into the national classified advertisement business. With this new arrangement, customer responsibilities will become mainly regional. The joint venture company will have centralised responsibility for product development, technology, brands and national sales. The joint venture involves Alma Media's Etuovi.com, Vuokraovi.com, Autotalli.com and Mikko.fi. Total net sales of these services came to EUR 16.9 million in 2009. Arena Interactive Oy's net sales in 2009 totalled EUR 1 million.

Arena Interactive Oy, jointly owned by Arena Partners Ltd and Alma Media Corporation, will continue operating as an independent developer of mobile solutions and service provider in the media sector.

The new cooperation will have only a minor short-term effect on Ilkka-Yhtymä's key financial figures.

# CORPORATE GOVERNANCE AND THE ANNUAL GENERAL MEETING

On 19 April 2010, the Annual General Meeting of Ilkka-Yhtymä

Oyj approved the financial statements, discharged the members of the Supervisory Board and the Board of Directors and the Managing Director from liability, and decided that a per share dividend of EUR 0.35 be paid for 2009.

The number of members on the Supervisory Board for 2010 was confirmed to be 26. Of the Supervisory Board members whose term had come to an end, the following were re-elected for the term ending in 2014: Kari Aukia, Vaasa, Sami Eerola, Nurmo, Jari Eklund, Helsinki, Johanna Kankaanpää, Ähtäri, Yrjö Kopra, Helsinki, Juha Mikkilä, Kurikka and Sami Talso, Mustasaari. Lasse Hautala, Kauhajoki, was elected to replace a Supervisory Board member whose term was expiring under Article 5 of the Articles of Association (68 years in 2010) until the end of the term in question (ending in 2011). Lasse Hautala left Ilkka-Yhtymä's Board of Directors on 19 April 2010. Satu Heikkilä, Helsinki, was elected to replace a Supervisory Board member who resigned during the term of office until the end of the term in question (ending in 2011).

At the Annual General Meeting it was decided to maintain the payments made to the Chairman of the Supervisory Board and the board members at their current level: the Chairman will receive a retainer of EUR 1,000 per month and a fee of EUR 350 per meeting, and the board members will be paid a fee of EUR 350 per meeting attended. The board members' travel expenses are reimbursed in accordance with the current maximum level specified by the tax authorities.

Ernst & Young Oy, Authorised Public Accountants, was elected the auditor, with Authorised Public Accountants Tomi Englund and Marja Huhtala as the main auditors. Authorised Public Accountants Päivi Virtanen and Johanna Winqvist-Ilkka were elected deputy auditors. It was decided that the auditors would be reimbursed as per the invoice.

The AGM approved the Board of Directors' proposal on amending the Articles of Association. According to the proposal certain changes resulting from amendments to the Companies Act as well as some other, primarily technical, changes were made to the Articles of Association. The current sections 2, 4, 6, 10, 11, 14, 16 and 17 of the Articles of Association were amended and section 13 was removed, resulting in some changes to section numbers.

The amendments included the following:

- The relinquishment of the minimum and maximum amounts of share capital and shares, and relinquishment of the nominal value of share (section 2).
- The first paragraph of section 11, concerning the time of the summons to the General Meeting, was amended as follows: "The summons to a General Meeting must be delivered to shareholders no more than three (3) months and no less than three (3) weeks prior to the General Meeting, through the publication of a notice in a newspaper published by

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the company or its subsidiary, and on the corporate website. The summons to a General Meeting must, however, be published a minimum of nine (9) days prior to the matching date of the General Meeting."

- The current section 14 on a single shareholder's number of votes was amended as follows: "At a General Meeting, a single shareholder may not use more than one twentieth (1/20) of the entire number of votes represented in a meeting."
- The number of auditors was reduced to one (current section 17).

The AGM authorised the Board of Directors to decide upon a share issue and/or granting stock options and/or other special rights and upon their conditions. The maximum number of Series II shares issued is 7,700,000, corresponding to around 30 per cent of the company's total shares and 36.05 per cent of Series II shares at present. This authorisation includes the right to issue shares and/or stock options and/or other special rights as distinct from the shareholders' pre-emptive rights, under conditions prescribed by law, and the right to decide upon a free issue to the company itself. The authorisation is valid for five years from the date of the AGM's decision.

The AGM authorised the Board of Directors to decide in 2010 upon a donation, totalling a maximum of EUR 100,000, to be made towards charitable or similar causes, and authorised the Board of Directors to decide upon the recipients, purposes of use and other terms of these donations.

The proposal by Osakesäästäjien Keskusliitto ry (Shareholders Association) to wind up the Supervisory Board was not approved.

In its meeting of 24 May 2010, the Supervisory Board elected Professor Riitta Viitala as new member to the Board of Directors of Ilkka-Yhtymä Oyj. Lasse Hautala was elected Chairman of the Supervisory Board while Perttu Rinta will continue as its Vice Chairman. At its membership meeting, the Board of Directors re-elected Seppo Paatelainen as its Chairman, while Timo Aukia will continue as Vice Chairman.

#### **FLAGGING ANNOUNCEMENTS**

As a result of a share purchase completed on 19 April 2010, Pohjois-Karjalan Kirjapaino Oyj's holding in Ilkka-Yhtymä Oyj's share capital increased to 5.9524 per cent of the share capital and 1.4236 per cent of the voting rights.

#### **OUTLOOK FOR 2010**

Due to the nascent economic recovery, the slow growth of media advertising is expected to continue in Finland throughout the rest of the year. Newspaper circulation income is expected to remain at almost the previous year's level due to price in-

creases. Due to the recession, printing business volumes have declined substantially in Finland as media advertising has decreased during the first half of the year and exports have diminished.

Net sales for Ilkka-Yhtymä Group are expected to contract slightly as the net sales of the printing business decrease mainly due to the termination of HSS Media Oy's printing contract at the end of 2009. Net sales for the publishing business, on the other hand, are forecast to increase slightly.

Group operating profit from Ilkka-Yhtymä's own operations and operating profit as a percentage of net sales, excluding the share of Alma Media Corporation's and other associated companies' profit, are expected to decrease to some extent from their 2009 levels. In addition, the year's results will depend on interest-rate trends, any trading in securities and the price performance of securities investments. Furthermore, the associated company Alma Media Corporation (20.3% stake in it) will have a significant impact on Group operating profit and profit.

In the current economic climate, uncertainties remain, related to the predictability of both net sales and operating profit.

#### **SUMMARY OF FINANCIAL STATEMENTS AND NOTES**

#### **Drafting Principles**

Ilkka-Yhtymä Group's interim report has been prepared in compliance with the recognition and measurement principles of IFRS, but not in compliance with all IAS 34 requirements.

Since 1 January 2010, the Group has complied with the following new or updated standards and interpretations:

- IFRS 3 Business combinations and IAS 27 Consolidated and Separate Financial Statements. These changes will have an impact should the Group acquire controlling interests or make changes to its subsidiaries' interests (acquisitions or relinquishments). The change has no impact on the interim report.
- Improvements on IFRS standards (April 2009). These changes will, for the most part, become effective in 2010. Several minor changes have no bearing on the interim report.
- IFRIC 17 Distributions of Non-Cash Assets to Owners. The interpretation has no impact on the interim report.

In other respects, the interim report was compiled in compliance with the same accounting principles as the previous financial reports. The principles and formulae for the calculation of the indicators, presented on page 57 of the 2009 annual report, remain unchanged.

The figures in the interim report have been presented unaudited.

# **CONSOLIDATED INCOME STATEMENT**

EUR 1000	7-9/2010	7-9/2009	Change	1-9/2010	1-9/2009	Change	1-12/2009
NET SALES	10 970	11 393	-4 %	33 929	36 014	-6 %	48 811
Change in inventories of finished							
and unfinished products	9	3	204 %	4	-5	178 %	-10
Other operating income	100	91	10 %	321	285	13 %	369
Materials and services	-3 142	-3 791	-17 %	-9 691	-11 600	-16 %	-15 211
Employee benefits	-3 843	-3 868	-1 %	-12 637	-12 201	4 %	-16 940
Depreciation	-803	-788	2 %	-2 385	-2 389	0 %	-3 411
Other operating costs	-1 411	-1 398	1 %	-4 507	-4 292	5 %	-6 145
Share of associated companies' profit	1 939	1 140	70 %	4 789	1 164	311 %	3 019
OPERATING PROFIT	3 819	2 783	37 %	9 822	6 976	41 %	10 482
Financial income and expenses	29	162	-82 %	192	3 018	-94 %	3 013
PROFIT BEFORE TAXES	3 847	2 945	31 %	10 014	9 993	0 %	13 495
Income tax	-498	-465	7 %	-1 234	-1 568	-21 %	-1 995
PROFIT FOR THE PERIOD UNDER REVI	EW 3 350	2 480	35 %	8 780	8 426	4 %	11 500
Earnings per share, undiluted (EUR) *)	0.13	0.13	3 %	0.34	0.43	-21 %	0.55
The undiluted share average, adjusted for the share issue (to the nearest thousand)  *) There are no factor diluting the figure.	)*) 25 665	19 653		25 665	19 424		20 997

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** 

EUR 1000 7-	9/2010	7-9/2009	Change	1-9/2010	1-9/2009	Change	1-12/2009
PROFIT FOR THE PERIOD UNDER REVIEW	3 350	2 480	35 %	8 780	8 426	4 %	11 500
Other comprehensive income:							
Available-for-sale assets		695	-100 %				
Share of associated companies'							
other comprehensive income	116	152	-24 %	241	152	58 %	195
Income tax related to components							
of other comprehensive income							
Other comprehensive income, net of tax	116	847	-86 %	241	152	58 %	195
Total comprehensive income for the period	3 465	3 327	4 %	9 021	8 578	5 %	11 695

# **CONSOLIDATED BALANCE SHEET**

EUR 1000	9/2010	9/2009	Change	12/2009
ASSETS				
NON-CURRENT ASSETS				
Intangible rights	1 150	1 128	2 %	1 198
Goodwill	314	314		314
Investment properties	417	450	-7 %	496
Property, plant and equipment	15 665	17 879	-12 %	17 218
Shares in associated companies	108 246	107 267	1 %	109 167
Available-for-sale financial assets	6 371	5 352	19 %	5 566
Non-current trade and other receivables		58	-100 %	58
Other tangible assets	214	214		214
Non-current assets	132 377	132 662	0 %	134 232
CURRENT ASSETS				
Inventories	621	606	2 %	622
Trade and other receivables	4 266	5 292	-19 %	2 862
Income tax assets	1 617	1 641	-1 %	224
Financial assets at fair value				
through profit or loss	2 849	2 335	22 %	2 472
Cash and cash equivalents	5 772	8 503	-32 %	6 648
Current assets	15 125	18 376	-18 %	12 828
ASSETS	147 502	151 038	-2 %	147 060
SHAREHOLDERS' EQUITY AND LIABILITIES SHAREHOLDERS' EQUITY				
Share capital	6 416	3 666	75 %	6 416
Share issue	0 120	38 453	-100 %	0 .20
Fair value reserve and other reserves	48 522	12 862	277 %	48 522
Retained earnings	45 398	42 242	7 %	45 359
Shareholders' equity	100 336	97 223	3 %	100 298
NON-CURRENT LIABILITIES				
Deferred tax liability	1 309	1 590	-18 %	1 505
Non-current interest-bearing liabilities	33 204	37 749	-12 %	33 204
Non-current liabilities	34 513	39 340	-12 %	34 709
CURRENT LIABILITIES				
Current interest-bearing liabilities	2 273	2 273	0 %	4 545
Accounts payable and other payables	8 922	10 696	-17 %	7 160
Income tax liability	1 459	1 507	-3 %	347
Current liabilities	12 653	14 475	-13 %	12 053
SHAREHOLDERS' EQUITY AND LIABILITIES	147 502	151 038	-2 %	147 060

# **CONSOLIDATED CASH FLOW STATEMENT**

EUR 1000	1-9/2010	1-9/2009	1-12/2009
CASH FLOW FROM OPERATIONS			
Profit for the period under review	8 780	8 426	11 500
Adjustments	-1 379	-232	-634
Change in working capital	470	2 828	571
Cash flow from operations before finance and taxes	7 872	11 021	11 438
Interest paid	-359	-583	-969
Interest received	43	68	79
Other financial items	-277	763	774
Direct taxes paid	-1 711	14	-242
Cash flow from operations	5 568	11 283	11 081
CASH FLOW FROM INVESTMENTS			
Investments in tangible and intangible assets, net	-714	-992	-1 470
Acquisition of shares in associated companies	-137	-35 699	-35 701
Other investments, net	-808	-245	-459
Granted loans		-19	-19
Repayments of loan receivables	58		
Dividends received from investments	6 335	2 687	2 704
Cash flow from investments	4 733	-34 268	-34 945
Cash flow before financing items	10 302	-22 985	-23 865
CASH FLOW FROM FINANCING			
Share issue		37 100	38 410
Change in current loans	-2 273	-3 585	-1 313
Change in non-current loans			-4 545
Dividends paid and other profit distribution	-8 905	-4 348	-4 360
Cash flow from financing	-11 177	29 167	28 193
Increase(+) or decrease (-) in financial assets	-876	6 182	4 328
LIQUID ASSETS AT THE BEGINNING OF THE FINANCIAL PERI	OD <b>6 648</b>	2 321	2 321
LIQUID ASSETS AT THE END OF THE FINANCIAL PERIOD	5 772	8 503	6 648

# **GROUP KEY FIGURES**

	9/2010	9/2009	12/2009
Earnings/share (EUR)	0.34	0.43	0.55
Shareholders' equity/share (EUR)	3.91	3.79	3.91
Average number of personnel	347	371	366
Investments (EUR 1 000) *)	2 057	36 731	37 427
Interest-bearing debt (EUR 1 000)	35 477	40 022	37 749
Equity ratio, %	70.0	66.2	69.0
Adjusted average number of shares during the period	25 665 208	19 424 354	20 997 391
Adjusted number of shares on the balance sheet date	25 665 208	25 665 208	25 665 208

<sup>\*)</sup> Includes investments in tangible and intangible assets and shares in associated companies and in available-for-sale financial assets. Taxes included in the income statement are taxes corresponding to the result for the period under review.

# STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

EUR 1000	Share capital	Share issue	Fair value reserve	Invested unresricted equity fund	Other reserves	Retained earnings	Total
CHANGE IN SHAREHOLDERS' EQUITY							
1-9/2009							
SHAREHOLDERS' EQUITY 1.1.	3 666		-31 509		12 862	38 064	23 083
Transfers between items				12 837	-12 837		
Transfer to shares in associated companies			31 509				31 509
Comprehensive income for the period						8 578	8 578
Dividend distribution						-4 400	-4 400
Share issue		38 453					38 453
SHAREHOLDERS' EQUITY TOTAL 09/2009	3 666	38 453		12 837	24	42 242	97 223

EUR 1000	Share capital	Share issue	Fair value reserve	Invested unresricted equity fund	Other reserves	Retained earnings	Total
CHANGE IN SHAREHOLDERS' EQUITY							
1-9/2010							
SHAREHOLDERS' EQUITY 1.1.	6 416			48 498	24	45 359	100 298
Comprehensive income for the period						9 021	9 021
Dividend distribution						-8 983	-8 983
SHAREHOLDERS' EQUITY TOTAL 09/2010	6 416			48 498	24	45 398	100 336

# **GROUP CONTINGENT LIABILITIES**

EUR 1000	9/2010	9/2009	12/2009
COLLATERAL PLEDGED FOR OWN COMMITMENTS			
Mortgages on company assets	1 245	1 245	1 245
Mortgages on real estate	8 801	8 801	8 801
Pledged shares	36 156	38 258	39 309
CONTINGENT LIABILITIES ON BEHALF OF ASSOCIATED COMPANY			
Guarantees	2 458		

# **SEGMENT INFORMATION**

EUR 1000	7-9/2010	7-9/2009	Change	1-9/2010	1-9/2009	Change 1	-12/2009
GROUP NET SALES							
Publishing	9 988	9 448	6 %	30 335	29 357	3 %	39 826
Printing	2 930	4 203	-30 %	9 398	13 394	-30 %	18 032
Non-allocated	487	754	-35 %	1 463	2 264	-35 %	3 016
Net sales between segments	-2 436	-3 012	-19 %	-7 267	-9 001	-19 %	-12 064
Group net sales total	10 970	11 393	-4 %	33 929	36 014	-6 %	48 811

EUR 1000	7-9/2010	7-9/2009	Change	1-9/2010	1-9/2009	Change 1	-12/2009
GROUP OPERATING PROFIT							
Publishing	1 725	1 139	51 %	4 763	4100	16 %	5 582
Printing	237	658	-64 %	685	2 103	-67 %	2 615
Non-allocated	1 857	987	88 %	4 374	772	467 %	2 285
Group operating profit total	3 819	2 783	37 %	9 822	6 976	41 %	10 482

#### **GENERAL STATEMENT**

This report contains certain statements that are estimates based on the management's best knowledge at the time they were made. For this reason, they involve a certain amount of inherent risk and uncertainty. The estimates may change in the event of significant changes in general economic and business conditions.

Seinäjoki, 1 November 2010

ILKKA-YHTYMÄ OYJ

**Board of Directors** 

Matti Korkiatupa Managing Director

